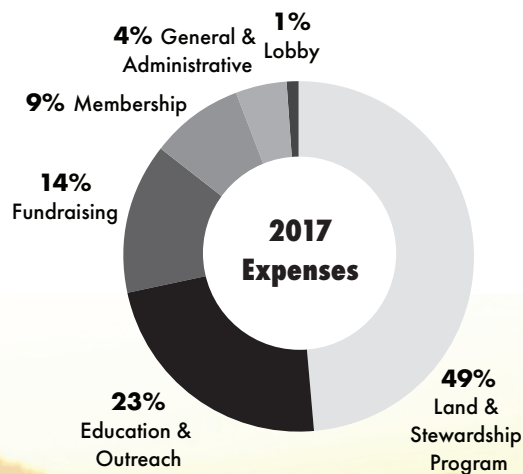
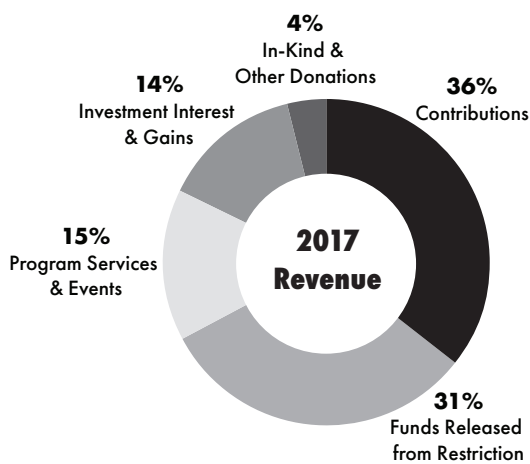


2017 Financial Summary

2017 was an extraordinary year for conservation: we partnered with local ranching families, restored wildlife habitat, increased community programs with kids and families, created more pollinator gardens and worked to restore and enhance important ponds and rivers.

None of that would have been possible without the extraordinary support of people like you. Thank you for leading the way, providing hope, and coming together to conserve and celebrate this place we all love. This year - 2018 - looks like it will also be terrific, and just in the nick of time as we face daunting challenges of development pressure, water shortages, and wildlife and ranch land in danger of being lost, forever.



Unrestricted Revenue	2016	2017
Contributions (Individual, corporate, and foundations)	\$216,302	\$246,134
Program Services & Events	\$91,382	\$103,358
Investment Interest & Gains	\$25,552	\$95,415
In-Kind and Other Donations	\$24,682	\$25,790
Grant Funds Released from Restriction	\$146,081	\$216,485
Unrestricted Revenue Total	\$503,999	\$687,182

Expenses	2016	2017
Education & Outreach	\$125,775	\$124,375
Land & Stewardship Program	\$245,812	\$264,610
Membership	\$57,578	\$47,082
Fundraising	\$41,332	\$74,408
General & Administrative	\$37,839	\$25,008
Lobby		\$5,990
Expense Total	\$508,336	\$541,473

Change in Net Assets (Land and Easement Acquisition, Endowment)	2016	2017
Total Net Assets, end of year	\$3,850,936	\$3,983,097

Funds Awarded for Landowners - Project Acquisition (RCPP) \$8,000,000

Audited Financial Numbers